Pierpaolo Battigalli: Publications
October 2023

Books


Edited Books


Articles and Notes in Refereed Journals

- “Belief-Dependent Motivations and Psychological Game Theory” (with M. Dufwenberg), *Journal of Economic Literature* (2022), 60, 833-882.
• “Ambiguity Attitudes and Self-Confirming Equilibrium in Sequential Games” (with G. Lan-

• “Cooperation Across Disciplines: A Multilevel Perspective on Cooperative Behavior in Gov-
erning Interfirm Relations” (with C. Salvato and J. Reuer), *Academy of Management Annals*

• “Mixed Extensions of Decision Problems under Uncertainty” (with S. Cerreia Vioglio, F.

• “Analysis of Information Feedback and Selfconfirming Equilibrium” (with S. Cerreia Vioglio,

• “A Note on Comparative Ambiguity Aversion and Justifiability” (with S. Cerreia Vioglio, F.

• “Incomplete Information Models of Guilt Aversion in the Trust Game” (with G. Attanasi and

• “Self-Confirming Equilibrium and Model Uncertainty” (with S. Cerreia Vioglio, F. Maccher-

• “Deception: The Role of Guilt” (with G. Charness and M. Dufwenberg), *Journal of Economic

• “Transparent Restrictions on Beliefs and Forward Induction Reasoning in Games with Asym-
metric Information” (with A. Prestipino), *The B.E. Journal of Theoretical Economics* (2013),
**13**: Iss. 1 (Contributions), 1-53.

• “Forward Induction Reasoning Revisited” (with A. Friedenberg), *Theoretical Economics* (2012),
**7**, 57-98.

• “Interactive Epistemology and Solution Concepts for Games with Asymmetric Information”
**11**: Iss. 1 (Advances), Article 6.

• “Dynamic Psychological Games” (with M. Dufwenberg), *Journal of Economic Theory* (2009),
**144**, 1-35. [lead article, included in the 50th Anniversary special issue of the JET.]

• “Costly Contracting in a Long-Term Relationship” (with G. Maggi), *RAND Journal of Eco-

• “Interactive Epistemology in Games with Payoff Uncertainty” (with M. Siniscalchi), *Research

• “Guilt in Games” (with M. Dufwenberg), *American Economic Review (P&I)*, **97** (2007),
170-176.

• “Buyer Power and Quality Improvement” (with C. Fumagalli and M. Polo), *Research in Eco-

• “Rationalization in Signaling Games: Theory and Applications,” *International Game Theory

• “Rationalizable Bidding in First Price Auctions” (with M. Siniscalchi), *Games and Economic
Behavior*, **45** (2003), 38-72.


• “Learning and Convergence to Equilibrium in Repeated Strategic Interaction” (with M. Gilli and C. Molinari), *Ricerche Economiche*, 46 (1992), 335-378.


**Reviews in Refereed Journals**

• “Four Textbooks on Game Theory” (with M. Li Calzi), *Ricerche Economiche*, 47 (1993), 93-103.

**Articles and Notes in Books**


  [Also published in *Research in Economics* (1999), see above.]

